

## Message Text

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ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /036 R

DRAFTED BY EB/OA/AN:WARILEY:JG  
APPROVED BY EB/OA:MHSTYLES  
CAB:JDRISCOLL  
EUR/WE:KCSMITH  
EB/AN:JBMAGNOR

-----073897 180955Z /23

R 171715Z FEB 78  
FM SECSTATE WASHDC  
TO AMEMBASSY LISBON

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E.O. 11652: N/A

TAGS: EAIR, PO

SUBJECT: CIVAIR: TWA ACCESS TO LAJES

REF: LISBON 1046

1. DRAWING FROM REFTEL AND TWA REPORT, IT APPEARS UNLIKELY AIRLINES CAN BE EXPECTED TO WORK OUT EQUITABLE BLOCKED SEAT ARRANGEMENT. THERE ARE NO FIXED RULES FOR CAB APPROVAL OF BLOCKED SEAT ARRANGEMENTS. HOWEVER, SUCH ARRANGEMENTS AS HAVE BEEN APPROVED BY CAB GENERALLY REQUIRE THAT PURCHASER OF US AIRLINE'S CAPACITY ASSUME SOME RISK FOR MARKETING SEATS. TAP PROPOSAL WOULD ENTAIL NO SUCH RISK AND IF TAP AVAILED ITSELF TO BLOCKED SEATS TO CARRY ITS OWN OVERFLOW PASSENGERS WOULD RESULT IN UNREASONABLE PROFITS SINCE IT DOES NOT PROPOSE TO PAY FULLY ALLOCATED COSTS TO TWA SERVICES BUT ONLY MARGINAL COST OF CARRYING  
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PASSENGER FROM LAJES TO LISBON. BECAUSE DEAL DOES NOT APPEAR EQUITABLE TO DEPT. AND CAB, TWA SHOULD NOT BE UNDER ANY PRESSURE TO ACCEPT SUCH AN ACCOMMODATION WITH TAP.

2. TAP'S EXPRESSED PREFERENCE FOR KEEPING TWA OUT OF LAJES PROBABLY MAKES ANY REASONABLE OFFER TWA MIGHT MAKE

FUTILE. IT APPEARS TO US THAT ANY HOPE FOR TWA ACCESS TO LAJES AT THIS STAGE RESTS WITH USG EFFORTS TO OVERCOME UNREASONABLE TAP ATTITUDE. GOP ACCOMMODATION BECOMES MEANINGLESS WHEN CONDITIONED UPON CONCLUDING AN UNREASONABLE BLOCKED SEAT ARRANGEMENT WITH TAP.

3. ACTION REQUESTED: EMBASSY SHOULD PRESS GOP FURTHER TO CONSIDER GRANTING TWA ACCESS TO LAJES WITH FULL FIFTH FREEDOM AND CARGO RIGHTS WITHOUT UNREASONABLE BLOCKED SEAT ARRANGEMENT WITH TAP. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, AGREEMENTS  
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**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE042528  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** WARILEY:JG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** ONLY  
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**TAGS:** EAIR, PO  
**To:** LISBON  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014